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# m-hance elnvoicing

Go paperless and count the savings

## Why use m-hance elnvoicing?

The m-hance eInvoicing solution offers the easiest way to send and receive eInvoices with high supplier adoption guaranteed. If you are processing more than 5,000 AP invoices a year you can make real savings by implementing an automated invoice processing solution and improve visibility and control. Example savings work out at between £30,000 - £350,000 depending on the volume of invoices you are processing over a 3 year period. General industry ROI shows that organisations can save 60-80% of costs through implementing eInvoicing solutions. m-hance provides a supplier-friendly way to send eInvoices and for these to be automatically loaded into Dynamics GP giving quick return on investment and improved processing.



# How does it work?

As most finance applications can automatically generate and email PDF invoices, suppliers are finding this approach an easy-to-use and lowcost way to automate, reduce costs and paper at the same time. However, most receiving organisations still have to print the invoice in order to process it. m-hance solves this problem for you. Invoices that are received via email are automatically converted into eInvoices, ready for processing in Dynamics GP removing the paper from the process.

1. The Supplier sends a text PDF invoice to a buyer-specific email address

2. The Cloud Invoice service detaches the invoice from the email and extracts all data from the PDF

3. Invoice interpretation rules 'make sense' of the extracted data and convert the data into a standard eInvoice structure

4. Document and customer validation rules are applied and missing data can be derived (e.g. tax code, supplier ID)

5. The validated eInvoice data is delivered to Dynamics GP and automatically loaded along with the original PDF that can be stored in either a fi le store or document management system giving you on-line access to the .PDF images of the invoices.

## Did you know?

Almost all billing systems can create a PDF invoice and send via email. In the majority of cases, the PDF will have a text layer, making the invoice data visible to the right technology. The Cloud Invoice solution takes advantage of the text layer when processing PDFs, allowing us to offer a 100% quality guarantee!

# High supplier adoption

In our experience when a supplier is asked 'Can you send an electronic invoice data file direct from your billing system?', or 'Can you log onto a portal and manually create your invoice?", the answer is typically a resounding 'No'. Suppliers don't want to have to implement technical changes to their systems for specific customers or implement different processes for specific customers.

However, when asked 'Can you send your invoice as a PDF via email? the answer is ususally 'Yes, I thought you would never ask!' Senders appreciate the time, effort and cost savings this approach brings.

Almost all senders can create and send text PDF invoices straight from their billing system allowing Cloud Invoice to convert each PDF into an eInvoice.



# Why Cloud Invoice?

The Cloud Invoice solution takes a fresh approach to eInvoicing. The patent pending solution is unique designed to take advantage of what both you and the supplier already have rather than ask for change. Our charging options provide flexibility and ensure a strong business case and by delivering the services in the Cloud allows us to pass on the inherent benefits to you our customers.

Removing the manual paper based process for invoices received from the Cloud Invoice solution results in very quickcost savings as well as providing integration into documents to rage options and the m-hance Invoice Approvals and Accruals module for onward on-line processing.

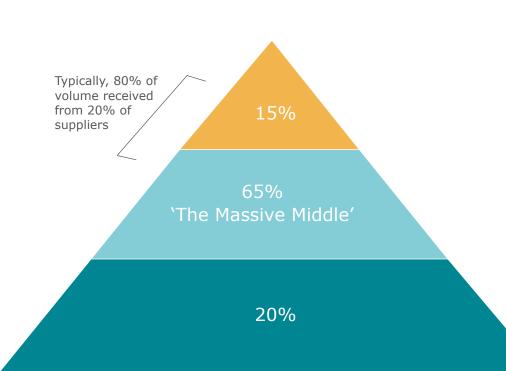
EDI-like submission suitable for limited number of highvolume suppliers. Cloud Invoice provides medium-volume suppliers with an e-invoice solution that is easy to use and set up. A segment that is challenging to most service providers, but ideal for Cloud Invoice.

## Benefits for the receiver

- Reduced costs
- Increased visibility, transparency and controls
- Increased processing efficiency
- Increased ability to pay on time
- Increased opportunity for supplier discounts
- Reduced carbon footprint
- Integration into document management solutions
- Integration into Invoice Approvals and Accruals

## Benefits for the supplier

- Reduced costs
- Real time data delivery
- You get paid faster
- Increased visibility and control
- Reduced carbon footprint
- Enhanced trading relationship



### High volume

EDI-like submission suitable for limitednumber of high-volume suppliers.

### Medium volume

Cloud Invoice provides mediumvolume suppliers with an e-invoice solution that is easy to use and set up. A segment that is challenging to most service providers, but ideal for Cloud Invoice.

#### Low volume

Low-volume suppliers typically represent only 20% of overall invoice volume.

